

INVESTORS

# Osirium Company Overview

Making it easy for organisations to  
protect their most valuable IT systems  
and automate IT operations.

# The Need for Privileged Security and IT Automation

**74%**

Of organisations say data breaches are the result of giving too much privilege to third parties <sup>(1)</sup>

**\$5.40 BILLION**

Estimated PAM market value by 2025 <sup>(2)</sup>

**49%**

Of security leaders say their top priority is improving the protection of confidential and sensitive data <sup>(4)</sup>

**\$3.86 MILLION**

The average cost of a data breach <sup>(3)</sup>

**70%**

Of large commercial organizations have dozens of hyperautomation initiatives underway <sup>(5)</sup>

**>50%**

Of G2000 will have a dedicated automation group by 2025, up from < 10% in 2020 <sup>(6)</sup>

**69%**

Of organisations say they don't invest sufficiently to protect against ransomware <sup>(7)</sup>

**53%**

Of audits aren't completed on time <sup>(8)</sup>

**105%**

Increase in ransomware volume 2021, 3x volume seen in 2019 <sup>(9)</sup>

## PAM market size 2020



**20%**  
CAGR

## PAM market size 2025 <sup>(10)</sup>

## Digital Process Automation Market 2020

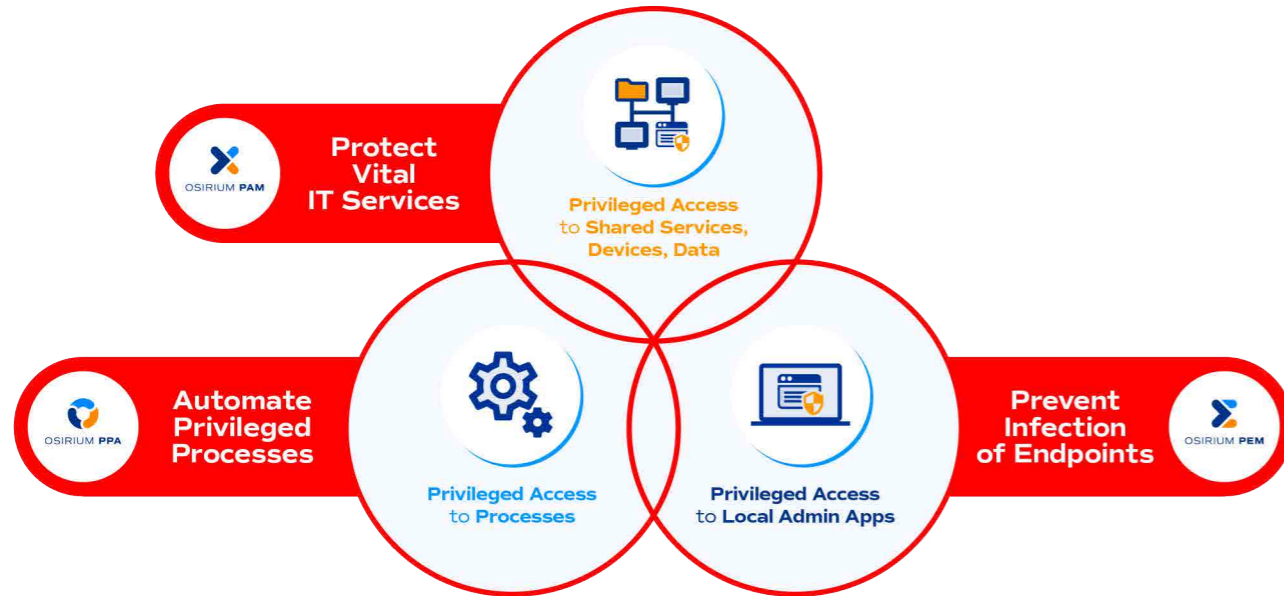


**13%**  
CAGR

## Digital Process Automation Market in 2026 <sup>(11)</sup>

- (1) Ponemon/Securelink, A crisis in third-party remote access, 2021
- (2) Kuppingercole trends in Privileged Access Management for the digital Enterprise, 2020
- (3) Ponemon, cost of data breaches report, 2020
- (4) IGD Security Priorities 2020 report
- (5) Gartner, Top 10 Strategic Technology Trends 2021
- (6) How to Start Executing a successful automation strategy, Gartner April 2020
- (7) Osirium Ransomware Index, September 2021
- (8) Osirium IT Automation Survey, Feb 2022
- (9) SonicWall Cyber Threat Report, Feb 2022
- (10) Source: KuppingerCole: Understanding the PAM market October 2021
- (11) Mordor Intelligence, Digital Process Automation market size – growth trends, COVID19 Impact and forecasts (2021-2026)

# Osirium Privileged Access Security



## PAM addresses the fastest growing threat: ransomware

With 80% of all attacks involving privileged access and more than 100% growth in ransomware attacks, the need for PAM is higher than ever.

## 360° Privilege protection

Unique solution to manage privileged access, privileged processes and remove unnecessary privilege on endpoints.

## Focus on rapid customer success

Unlike traditional PAM solutions, Osirium is simple and easy to acquire and deploy, and improved cybersecurity posture is delivered from the start.

## Proven “land and expand” business model

Multiple opportunities to up-sell and cross-sell products. Ideal for growth and attractive to value added resellers.

## PAM is a critical security foundation

Cybersecurity, backup, hypervisors, remote access all need privileged access management to keep them secure.

## Privilege security is applicable across all industries

But especially critical for highly regulated and critical infrastructure such as NHS, finance, and telecoms.

## Rapid growth built on 25 years’ cybersecurity experience

Osirium leadership has a proven track record of growing innovative cybersecurity start-ups.

# Osirium Portfolio



## Osirium PAM

Privileged Access Management (PAM) protects the shared services, systems, and devices at the heart of every IT organisation. At its core, PAM separates users from the valuable administrator usernames and passwords on those systems. It can monitor and record admin sessions making it ideal for controlling access by suppliers and remote workers.



## Osirium PPA

The best protection against attacks or accidental misuse of privileged access is to automate the work done while using privileged access. Privileged Process Automation (PPA) is a flexible, lightweight automation framework that is built with the starting point of secure connections to IT systems. Users can only perform the tasks they should, and policies are always enforced, and end-to-end audit trails are maintained.



## Osirium PEM

PAM defends backend systems while Privileged Endpoint Management (PEM) protects the entry point for most attacks: user workstations. PEM lets IT remove risky local admin accounts without affecting how the users do their work. When malware can't be installed, it can't go on to infect corporate systems.

## Professional Services

Implementation advice and design, initial deployment assistance, training, and customization.

## Deploy in the Clouds or On-Premises

Virtual appliance distribution and subscription model.

## Support

Online Assistance  
Enhanced Support Options

“From a capability and cost point of view, Osirium came top of the contenders.”

Kevin Mortimer, University of Reading

“We had Osirium PAM up and running in under a day.”

Dave Pritt, Saunderson House

“Out of the box, the Osirium PAM platform lived up to our expectations. It makes it obvious who can access what, where and when.”

Karim Kronfli, M-Netics

“What struck us with Osirium PAM was not just the breadth of capabilities, but also its flexibility and ease of implementation.”

Alex Breedon, GibTelecom

“Selecting Osirium PAM wasn't just about the robustness of the solution. It was also the professionalism of their engagement and the excellence of their support.”

Mark Grant, NHS Lanarkshire

## About Osirium

Osirium Technologies plc (AIM: OSI) is a leading UK-based cybersecurity software vendor delivering Privileged Access Management (PAM), Privileged Endpoint Management (PEM) and Osirium Automation solutions that are uniquely simple to deploy and maintain.

With privileged credentials involved in over 80% of security breaches, customers rely on Osirium PAM's innovative technology to secure their critical infrastructure by controlling 3rd party access, protecting against insider threats, and demonstrating rigorous compliance. Osirium Automation delivers time and cost savings by automating complex, multi-system processes securely, allowing them to be delegated to Help Desk engineers or end-users and freeing up expensive and specialist IT resources for more strategic tasks. The Osirium PEM solution balances security and productivity by removing risky local administrator rights from users, while at the same time allowing escalated privileges for specific applications.

Founded in 2008 and with its headquarters in Reading, UK, the Group was admitted to trading on AIM in April 2016. For further information please visit [www.osirium.com](http://www.osirium.com).



**OSIRIUM**

Theale Court, 11-13 High Street, Theale, Reading, Berkshire, RG7 5AH  
+44 (0) 118 324 2444, [info@osirium.com](mailto:info@osirium.com), [osirium.com](http://osirium.com)